



Event Calendar

The Security Network®

Fostering Innovation Through Collaboration®

The 7th annual The Security Summit & Investor Day – March 2010

The 7th annual
The Security Summit
Conference & Exposition
including “Most Innovative
Products & Services
Competition” (8 categories)
When: March 9-10, 2010

NEW! Investor Day
When: March 11, 2010

Where: Courtyard Liberty
Station, San Diego, CA

“Opportunities in
Developing Ocean-Based
Infrastructure Assets”
When: April 30, 2010
and

“Autonomous Maritime
Vehicles—on & below water”
When: July 23, 2010
Where: National University,
San Diego, CA

3rd annual
**C4ISR, CyberSecurity,
Robot Platforms & Sensors
Conference & Exposition**

CyberSecurity & Secure
Comms will be the common
themes in the 3rd annual
conference. Co-located with
the ISSA-SD Chapter annual
conference.

When: Sept. 14-15, 2010
Where: San Diego, CA

2nd annual **Maritime
Collaboration Summit**
When: Nov. 16-17, 2010
Where: San Diego, CA

Part of the 2nd annual
San Diego Maritime Week
When: Nov. 12-19, 2010
Including: **Science Expo**
Art Festival
Gala Dinner
and **Maritime Demo Day**

The 7th annual **The Security Summit** will be held March 9-10 followed by an **Investor Day** March 11 at Marriott by Courtyard Liberty Station in San Diego. **The Security Summit** is the signature event of **The Security Network (TSN)**, and for the first time an **Investor Day** has been added for security tech companies, both foreign & US, seeking expansion capital. Highlights of the conference and concurrent technology exposition include top flight speakers/panelists, the “Most Innovative Security Products & Services Competition,” and the Chairman’s “Fostering Innovation through Collaboration” Awards.

We are seeking companies to compete in 8 categories: Command & Control; Communications Interoperability & Hastily Formed Networks; Disaster Preparedness & First Responders; Information Assurance, Cyber Security & Security Software; Port & Maritime Security; Robotics; Surveillance & Sensors (including CBNRE); and Transportation & Logistics Security. Top officials from local, national, and international agencies and companies will once again make up the judging teams.

The winners of the 2010 Chairman’s Awards represent government, industry, and the international community. The **Cooperative Cyber Defence Center of Excellence** in Tallinn, Estonia – one of 13 NATO COEs – is the first organization to be honored for its exemplary multilateral collaboration. **Roger Cook**, the director of Homeland Security Programs for L-3 Communications, is the industry recipient. Roger has been an active supporter of **TSN** since 2007 and has helped arrange meetings for interested small to medium sized companies with L-3 in several countries. **Capt. Eric Patten**, Operations Officer for Navy Region Southwest, is the final recipient of this year’s Chairman’s Award. Eric has been an active supporter of **TSN** since arriving in San Diego in 2007 and has met with and provided advice to dozens of companies. Eric and Roger both serve on **TSN** Advisory Committee.

This year’s Summit once again has an outstanding roster of speakers. **Sandra Stanar-Johnson**, NSA representative to DHS and NSA Homeland Security Support Coordinator, opens Day 1 with her keynote address, “National Security in Cyberspace: It Takes a Nation.” Opening Day 2 once again this year is **Dr. Thomas Cellucci**, Chief Commercialization Officer of DHS, speaking about opportunities for the private sector with DHS and speeding technologies to market. Wrapping up Day 2 will be **RADM Wendi Carpenter**, Commander of Navy Warfare Development Command (“*No command in the Navy has more influence over how we will meet tomorrow’s maritime challenges...*”), with her address “Finding and Rapidly Deploying Best-of-Breed Technologies” and handing out the Competition awards.

More info at www.TheSecurityNetwork.org or contact Bill Riedy briedy@thesecuritynetwork.org.

President’s Mission to Australia and New Zealand

Michael Jones, President of **TSN/TMA**, spent late Nov. and first half of Dec. meeting with companies and government agencies in Australia and New Zealand. Group and individual meetings in Oz were arranged by **Austrade** in conjunction with 3 state governments and in NZ by **New Zealand Trade and Enterprise**. Michael reported meeting very interesting companies with exciting technologies and over 200 records were added to the database on his return. **TSN/TMA** has worked closely with **Austrade** & state govts and **NZTE** to attract companies that have achieved considerable success at **TSN** events.

“Michael’s visit to NZ furthered Kiwi understanding of the global security market and the need to collaborate regularly with stakeholders operating on many levels ranging from product development and systems integration to regulatory compliance and private equity,” said Robert Cunningham of **NZTE**. “He took the time during his stay to understand the capabilities and needs of a wide range of companies in the marine, aviation and intelligence sectors, for example, and to then link enterprising NZ companies to channel partners uniquely placed to drive revenues and present best overall solutions in the US security market. Thanks Michael for your energy and commitment!”

The Maritime Alliance (TMA)

Success Stories

The Security Network and **The Maritime Alliance** work tirelessly to promote the networks they sponsor. Over the years, *TSN* has reported on success stories from its events, so it should come as no surprise that the first **Maritime Collaboration Summit** should also have positive results.

In meetings following the conference, Brad Fisher of **SEA CON Brantner** and Sean Newsome of **SeaBotix**, reported that their respective companies had significant sales resulting from contacts made at the conference.

If you have a success story you would like us to share, please let us know!

[Many thanks to our Sponsors!](#)



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THE MARITIME ALLIANCE

“Promoting the Maritime Community”

1st annual Maritime Collaboration Summit – Nov. 2009

The 1st annual **Maritime Collaboration Summit** was held November 17-18, 2009 aboard the beautiful *Inspiration Hornblower*, the largest charter yacht in southern California, at its wharf along the downtown Embarcadero. Port Commissioner **Scott Peters** opened Day 1 with a keynote address about “The Future of the Port & the Maritime Community in San Diego.” **Dr. Tony Haymet**, Director, Scripps Institution of Oceanography (UCSD) kicked off Day 2 with a thought provoking keynote address titled “Maritime Study in San Diego – Yesterday, Today & Tomorrow.”

Panel discussions Day 1 focused on traditional stakeholders including the large and growing military presence (Navy/Marines), maritime defense community, Port, Port Tenants, and shipbuilding in San Diego. Day 2 focused on newer maritime growth opportunities including aquaculture, biomedicine, ocean energy, marine technology, and international collaboration. Exhibitors from the US and three other countries displayed their products and services in the concurrent tech exposition.

The **Maritime Collaboration Summit** served as the centerpiece of the first **San Diego Maritime Week** – a week-long series of activities from Nov. 14-20 celebrating all things maritime – including promoting STEM (science, technology, engineering, and math) with the **Maritime Science Expo**, visiting research vessels and “Family Days” at the **Maritime Museum of San Diego**; maritime art with the **Maritime Art Festival**; and a **Gala Dinner & Awards Ceremony** aboard the *Inspiration Hornblower*. Mayor Jerry Sanders presented six maritime awards and afterwards there was a dinner cruise on San Diego Bay with abundant opportunities to network with potential partners.

The **Maritime Collaboration Summit** was a demonstration of the broad, important maritime cluster in San Diego and how international the maritime industry is – there was participation from Australia, Canada, Mexico, New Zealand, and the U.K. It also served as a focal point for maritime missions from two leading maritime technology centers in Canada – British Columbia and St. John’s, Newfoundland. Several companies have reported that the missions were successful. For 2010 on the international side, **TMA** will be actively working with existing maritime technology clusters, including several pending maritime missions to San Diego, and promoting the creation of new clusters around the world.

The 2010 TMA Event Schedule

The Maritime Alliance has planned a series of meetings during 2010 to foster further dialog among the local maritime community, stimulate innovative idea creation, and develop business opportunities. The first meeting, co-sponsored by the San Diego North Economic Development Council, was held at National University on January 29. It featured a keynote address by Dr. Judy Kildow, Director of the National Ocean Economics Program (NOEP), who provided an overview of groundbreaking research from NOEP presented in the 2009 “State of the U.S. Ocean and Coastal Economies” and the July 2005 “California’s Ocean Economy” studies. Joining Dr. Kildow for a panel discussion on the SD County maritime business industry were representatives from the SD Regional Economic Development Corp., Point Loma Nazarene MBA Program, Port of San Diego, and U.S. Commercial Service.

Looking forward: On April 30 there will be a half-day seminar on “Opportunities in Developing Ocean-Based Infrastructure Assets.” As countries deal with demographics and coastal land scarcity issues, they will increasingly need to look to the oceans. San Diego is uniquely positioned to be a leader in developing ocean infrastructure technology and structures. On July 23 **TMA** will focus on another strength of San Diego – “Autonomous Maritime Vehicles – on & below water”. More information on those events will be available soon. On Nov. 16-17, the 2nd annual **Maritime Collaboration Summit**, part of **SD Maritime Week** planned for Nov. 12-19, will focus on maritime business with a series of speakers and specific industry segment panels including ones furthering the discussion on maritime robotics and ocean-based infrastructure.

For more information about SD Maritime Week, the 2nd annual Maritime Collaboration Summit or The Maritime Alliance please contact Bill Riedy at briedy@thesecuritynetwork.org.